

What's My Line?

What are your career options? Here are some common positions in the logistics and supply chain industry.

TITLE	DESCRIPTION
Analyst	Uses analytical and quantitative methods to understand, predict, and improve processes within the supply chain.
Commodity Manager	Responsible for acquiring and developing knowledge about a specific market in which the organization purchases significant quantities of materials and services. Often works with production, engineering, and finance to formulate long-term commodity strategies, and manage long-term relationships with suppliers.
Consultant	Works with client organizations to enhance supply chain performance through strategic planning, process re-engineering, and/or information technology implementation.
Customer Service Manager	Plans and directs customer service teams to meet the needs of customers and support company operations. Works closely with marketing, sales, logistics, and transportation departments.
International Logistics Manager	Works closely with manufacturing, marketing, and purchasing departments to create timely, cost-effective import/export supply chains.
Inventory Manager	Develops and implements plans to optimize inventory cost and customer service goals at plants, distribution centers, or inbound material locations.
Logistics/Operations/Purchasing Engineer	Designs processes, technology, and/or infrastructure at different points in the supply chain to support the efficient and cost-effective management of products from conception through production, distribution, and usable lifecycle.
Logistics Manager	Oversees a variety of supply chain functions including warehouse and distribution operations, forecasting, planning, logistics systems, and customer service.
Logistics Services Salesperson	Sells transportation, warehousing, and specialized services to other companies.
Materials Manager	Works closely with purchasing, manufacturing, and suppliers to manage inventory of raw materials and/or components needed for manufacturing.
Production Manager	Supervises production in a manufacturing setting. May also supervise manufacturing engineers, production associates, machine operators, and other plant equipment operators.
Purchasing Manager	Directs the buying activities for a company, government agency, or organization. Responsible for identifying global sources of materials, selecting suppliers, arranging contracts, and managing ongoing relationships.
Supply Chain Manager	Reviews existing procedures and examines opportunities to streamline production, purchasing, warehousing, distribution, and financial forecasting to meet product distribution needs.
Supplier Development Manager	Responsible for measuring supplier performance, identifying suppliers who need improvement, and facilitating efforts to improve suppliers' processes.
Systems Support Manager (MIS)	Provides analytical support in the management of logistics information, supplier performance data, materials requirements, and scheduling processes.
Transportation Manager	Directs the effectiveness of private, third-party, and contract carriage systems to ensure timely and cost-efficient transportation of all incoming and outgoing shipments.
Warehouse Operations Manager	Directs the efficient and cost-effective operation of commercial or industrial distribution centers or warehousing facilities.